

# **Key Information Document**

#### **Purpose**

This document provides you with key information about this investment product. It is not marketing material. The information is required by law to help you understand the nature, risks, costs, potential gains and losses of this product and to help you compare it with other products.

#### **Product**

Product name 8-Year Callable Structured Deposit linked to the FTSE 100 Index

Product identifier Identifier Reference: GS00SD000581

Product manufacturer Goldman Sachs International Bank, London, UK (see http://www.gspriips.eu or call +442070510101 for more information)

Competent Authority Authority and regulated by the Financial Conduct Authority and Prudential Regulation

Authority, United Kingdom

Date of this document March 21, 2019 08:17 London local time

#### What is this product?

Type

The product is in the form of a deposit provided under English law. It is not an interest bearing security. The payment obligations of the product manufacturer are not guaranteed by any entity.

**Objectives** 

The product provides the potential for capital growth and does pay a conditional interest. What you will receive at the end of the term of the product is not certain and will depend on the performance of FTSE 100 Index (the **underlying asset**). The term of the product will end no later than May 24, 2027. However, we have the right to terminate the product early. The product is not listed on an exchange.

Call feature: We have the right to terminate the product early on each call payment date by giving notice on or before each call date shown below. In this case you will receive the call payment multiplied by the deposit amount shown below for each note that you hold.

| Call date         | Call payment date | Call payment |
|-------------------|-------------------|--------------|
| May 18, 2020      | May 26, 2020      | 101.00%      |
| August 17, 2020   | August 24, 2020   | 101.25%      |
| November 17, 2020 | November 24, 2020 | 101.50%      |
| February 17, 2021 | February 24, 2021 | 101.75%      |
| May 17, 2021      | May 24, 2021      | 102.00%      |
| August 17, 2021   | August 24, 2021   | 102.25%      |
| November 17, 2021 | November 24, 2021 | 102.50%      |
| February 17, 2022 | February 24, 2022 | 102.75%      |
| May 17, 2022      | May 24, 2022      | 103.00%      |
| August 17, 2022   | August 24, 2022   | 103.25%      |
| November 17, 2022 | November 24, 2022 | 103.50%      |
| February 17, 2023 | February 24, 2023 | 103.75%      |
| May 17, 2023      | May 24, 2023      | 104.00%      |
| August 17, 2023   | August 24, 2023   | 104.25%      |
| November 17, 2023 | November 24, 2023 | 104.50%      |
| February 19, 2024 | February 26, 2024 | 104.75%      |
| May 17, 2024      | May 24, 2024      | 105.00%      |
| August 19, 2024   | August 27, 2024   | 105.25%      |
| November 18, 2024 | November 25, 2024 | 105.50%      |
| February 17, 2025 | February 24, 2025 | 105.75%      |
| May 19, 2025      | May 27, 2025      | 106.00%      |
| August 18, 2025   | August 26, 2025   | 106.25%      |
| November 17, 2025 | November 24, 2025 | 106.50%      |
| February 17, 2026 | February 24, 2026 | 106.75%      |
| May 18, 2026      | May 26, 2026      | 107.00%      |
| August 17, 2026   | August 24, 2026   | 107.25%      |
| November 17, 2026 | November 24, 2026 | 107.50%      |
| February 17, 2027 | February 24, 2027 | 107.75%      |

Interest: If the closing price of the underlying asset on an interest observation date is at or above 85.00% of the initial reference price, you will receive interest of 0.75% of the deposit amount on the corresponding interest payment date for each note that you hold

| Interstest observation date | Interest payment date | Interest Rate |
|-----------------------------|-----------------------|---------------|
| August 19, 2019             | August 27, 2019       | 0.75%         |
| November 18, 2019           | November 25, 2019     | 0.75%         |
| February 17, 2020           | February 24, 2020     | 0.75%         |
| May 18, 2020                | May 26, 2020          | 0.75%         |
| August 17, 2020             | August 24, 2020       | 0.75%         |

| November 17, 2020 | November 24, 2020 | 0.75% |
|-------------------|-------------------|-------|
| February 17, 2021 | February 24, 2021 | 0.75% |
| May 17, 2021      | May 24, 2021      | 0.75% |
| August 17, 2021   | August 24, 2021   | 0.75% |
| November 17, 2021 | November 24, 2021 | 0.75% |
| February 17, 2022 | February 24, 2022 | 0.75% |
| May 17, 2022      | May 24, 2022      | 0.75% |
| August 17, 2022   | August 24, 2022   | 0.75% |
| November 17, 2022 | November 24, 2022 | 0.75% |
| February 17, 2023 | February 24, 2023 | 0.75% |
| May 17, 2023      | May 24, 2023      | 0.75% |
| August 17, 2023   | August 24, 2023   | 0.75% |
| November 17, 2023 | November 24, 2023 | 0.75% |
| February 19, 2024 | February 26, 2024 | 0.75% |
| May 17, 2024      | May 24, 2024      | 0.75% |
| August 19, 2024   | August 27, 2024   | 0.75% |
| November 18, 2024 | November 25, 2024 | 0.75% |
| February 17, 2025 | February 24, 2025 | 0.75% |
| May 19, 2025      | May 27, 2025      | 0.75% |
| August 18, 2025   | August 26, 2025   | 0.75% |
| November 17, 2025 | November 24, 2025 | 0.75% |
| February 17, 2026 | February 24, 2026 | 0.75% |
| May 18, 2026      | May 26, 2026      | 0.75% |
| August 17, 2026   | August 24, 2026   | 0.75% |
| November 17, 2026 | November 24, 2026 | 0.75% |
| February 17, 2027 | February 24, 2027 | 0.75% |
| May 17, 2027      | May 24, 2027      | 0.75% |

#### Repayment at maturity:

This section applies only if we do not terminate the product early as described above.

On May 24, 2027, you will receive the deposit amount multiplied by the sum of (A) 100% and (B) 100% further multiplied by the underlying asset performance. However, if this is less than the deposit amount, you will receive the deposit amount. The underlying asset performance is calculated by dividing the closing price of the underlying asset on May 17, 2027 by the initial reference price of the underlying asset and subtracting 100%.

The deposit amount is, at any time, the amount standing to the credit of your deposit account at such time, and excludes any amount already withdrawn or transferred.

The initial reference price of the underlying asset is the closing price on May 17, 2019.

The product terms also provide that if certain exceptional events occur (1) adjustments may be made to the product and/or (2) the product issuer may terminate the product early. These events are specified in the product terms and principally relate to the underlying asset, the product and the product manufacturer. The return (if any) you receive on such early termination is likely to be different from the scenarios described above.

# Intended retail investor

The product is intended to be offered to retail investors who:

- have the ability to make an informed investment decision through sufficient knowledge and understanding of the product and its specific
  risks and rewards, with experience of investing in and/or holding a number of similar products providing a similar market exposure;
- seek principal protection, subject to the issuer's ability to pay, expect the movement in the underlying asset to perform in a way that
  generates a favourable return, have an investment horizon of the recommended holding period specified below and understand that the
  product may terminate early;
- accept the risk that the issuer could fail to pay or perform its obligations under the product but otherwise are not able to bear any loss of their investment;
- 4. are willing to accept a level of risk to achieve potential returns that is consistent with the summary risk indicator shown below; and
- 5. are making use of professional advice.

#### What are the risks and what could I get in return?

**Risk indicator** 



Lower risk

Higher risk



The risk indicator assumes you keep the product for 8 years. You cannot cash in early. You may have to pay significant extra costs to cash in early.

The summary risk indicator is a guide to the level of risk of this product compared to other products. It shows how likely it is that the product will lose money because of movements in the markets or because we are not able to pay you.

We have classified this product as 2 out of 7, which is a low risk class. This takes into account two elements: (1) the market risk - that the potential losses for future performance are rated at a low level; and (2) the credit risk - that poor market conditions are deemed very unlikely to impact our

capacity to pay you.

You are entitled to receive back at least 100.00% of your capital. Any amount over this, and any additional return, depends on future market performance and is uncertain. However, this protection against future market performance will not apply if you cash in before May 24, 2027.

#### **Performance** scenarios

| Investment: GBP 10,000 |                                     |               |               |  |
|------------------------|-------------------------------------|---------------|---------------|--|
| Scenarios              |                                     | 1 year        | 4 years       | 8 years<br>(Recommended holding<br>period) |
| Stress scenario        | What you might get back after costs | GBP 7,773.95  | GBP 8,533.45  | GBP 10,075.00                              |
|                        | Average return each year            | -22.11%       | -3.12%        | 0.09%                                      |
| Unfavourable scenario  | What you might get back after costs | GBP 8,722.22  | GBP 8,705.16  | GBP 10,150.00                              |
|                        | Average return each year            | -12.69%       | -2.73%        | 0.18%                                      |
| Moderate scenario      | What you might get back after costs | GBP 10,054.75 | GBP 10,400.00 | GBP 10,400.00                              |
|                        | Average return each year            | 0.54%         | 0.79%         | 0.48%                                      |
| Favourable scenario    | What you might get back after costs | GBP 10,131.03 | GBP 10,400.00 | GBP 10,400.00                              |
|                        | Average return each year            | 1.30%         | 0.79%         | 0.48%                                      |

This table shows the money you could get back over the next 8 years under different scenarios, assuming that you invest GBP 10,000. The scenarios shown illustrate how your investment could perform. You can compare them with the scenarios of other products. The scenarios presented are an estimate of future performance based on evidence from the past on how the value of this investment varies, and are not an exact indicator. What you get will vary depending on how the market performs and how long you keep the product. The stress scenario shows what you might get back in extreme market circumstances, and it does not take into account the situation where we are not able to pay you. In addition, you should note that the results shown for the intermediate holding periods do not reflect estimates of the product's future value. You should therefore not base your investment decision on the results shown for these interim holding periods.

The figures shown include all the costs of the product itself, but may not include all the costs that you pay to your advisor or distributor. The figures do

not take into account your personal tax situation, which may also affect how much you get back.

#### What happens if Goldman Sachs International Bank is unable to pay out?

The product is potentially covered by the UK Financial Services Compensation Scheme (FSCS). This protection will depend on various factors and there are limits to the amount of compensation the FSCS will pay.

#### What are the costs?

The Reduction in Yield (RIY) shows what impact the total costs you pay will have on the investment return you might get. The total costs take into account one-off, ongoing and incidental costs.

The amounts shown here are the cumulative costs of the product itself, for three different holding periods. They include potential early exit penalties. The figures assume you invest GBP 10,000. The figures are estimates and may change in the future.

#### Costs over time

The person selling you or advising you about this product may charge you other costs. If so, this person will provide you with information about these costs, and show you the impact that all costs will have on your investment over time.

| Investment: GBP 10,000          |                             |                              |   |
|---------------------------------|-----------------------------|------------------------------|---|
| Scenarios                       | If you cash in after 1 year | If you cash in after 4 years | If you cash in at the end of the recommended holding period |
| Total costs                     | GBP 891.26                  | GBP 649.26                   | GBP 649.26  |
| Impact on return (RIY) per year | 8.84%                       | 1.23%                        | 0.75%   |

The costs shown in the table above represent how much the expected costs of the product would affect your return, assuming the product performs in line with the moderate performance scenario. Disregarding the impact on your return in that scenario, the estimated entry and exit costs as a percentage of the deposit amount are estimated to be 8.36% if you cash in after 1 year, 11.88% if you cash in after 4 years and 5.88% if you cash in after the recommended holding period.

#### Composition of costs

The table below shows:

- The impact each year of the different types of costs on the investment return you might get at the end of the recommended holding period.
- The meaning of the different cost categories.

| The table shows the impact on return per year. |             |   |
|--|-------------|---|
| One-off costs                                  | Entry costs | 0.75% The impact of the costs already included in the price. This includes the costs of distribution of your product. |
|  | Exit costs  | 0.00% Not applicable.   |

The costs shown in the table above represent the split of the reduction in yield shown in the costs over time table at the end of the recommended holding period. The split of the actual estimated costs of the product is estimated to be as follows: entry costs: 5.88%, exit costs: 0.00%.

### How long should I hold it and can I take money out early?

# Recommended holding period: 8 years

You have the right to cancel your investment before May 17, 2019. The recommended holding period for the product is 8 years as the product is designed to be held until maturity; however the product may terminate early due to an issuer call or a change in law event. You have no contractual right to terminate the product prior to maturity.

# How can I complain?

Any complaint regarding the person advising on or selling the product (such as your intermediary) can be submitted directly to that person. Complaints about the product and/or the conduct of the product manufacturer may be lodged in accordance with the steps set out at http://www.gspriips.eu. Complaints may also be addressed in writing to Goldman Sachs International, PRIIP KID - Compliance Securities, Peterborough Court, 133 Fleet Street, London, EC4A 2BB, United Kingdom or may be sent by email to gseq-priip-kid-compliance@gs.com.

# Other relevant information

Any additional documentation in relation to the product, in particular the product terms are available free of charge from the product manufacturer upon request.